

North American Wolf Association  
 Federal EIN#: 76-0437397  
 Proposed Budget

General Operating Support  
 Budget Period: 01/01/02 to 12/31/02

I. Income		II. Expense	
Sources	Amt	Uses	Amt
Adoption Fees*	15,000.00	Salaries & Benefits	30,000.00
General Contributions*	30,000.00	General Liability Insurance	2300.00
Workshops *	2000.00	Technical Consultants & Professional fees*	2,000.00
Educational Programs*	2000.00	Bank Service Charges*	300.00
Fundraising**	15,000.00		
Matching Gifts*	1000.00	Subtotal OTPS Expenses	\$ 34,600.00
Grants*	50,000.00	Equipment*	5,000.00
On-Line Store	5,000.00	Office Supplies*	1,000.00
Corporate Donations	5,000.00	Printing & film developing*	1,200.00
<b>I. TOTAL INCOME</b>	<b>\$125,000.00</b>	Telephone Service & Equipment*	5,000.00
		Postage & delivery*	2,500.00
		Rent & utilities*	15,000.00
		Wolf Feed*	12,000.00
		Veterinary Care*	23,700.00
		Repairs & Maintenance*	5,000.00
		Food Travel & Lodging*	10,000.00
		Wolf Expenses (Misc. non-food items)*	10,000.00
		<b>II. TOTAL EXPENSE</b>	<b>\$ 125,00.00</b>
		Net Income (income less expense)	\$ 0.00

\*Figures Based on 2001 and projected 2002 Financials

\*\* Benefit Concert Events yet to be scheduled

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North American Wolf Association  
Profit & Loss  
January through December 2001

	Jan - Dec 01
Office Expenses	
Adoption Supplies	366.06
Computer Software	588.33
Computer Supplies	603.12
Computer/Network Mainten...	675.18
Fax Charges	5.36
Film	296.19
Furniture	1,649.86
General Supplies	736.64
Miscellaneous	17.02
Total Office Expenses	4,937.76
PayPal Fees	
PayPal Account Sweep Fees	7.39
PayPal Handling Charge	88.31
Total PayPal Fees	95.70
Personal Care	
Personal Supplies	65.17
Total Personal Care	65.17
Postage and Delivery	
Courier Fees	361.43
Internet Postage	28.94
Postage Meter Refills	206.66
Postage Meter Rental	446.18
Postage Scale Rental	32.47
Shipping Expense	610.80
USPS	248.74
Total Postage and Delivery	1,935.22
Printing and Reproduction	
Film Developing	792.68
Total Printing and Reproduction	792.68
Program Expense	
Educational Program Expen...	29.33
Workshop Expenses	1,316.50
Total Program Expense	1,345.83
Promotion Expenses	
Advertising	500.00
Marketing	397.41
Promotional Items	2,389.62
Total Promotion Expenses	3,287.03
Publications	
NAWA Pubs	428.41
Otl Pubs	199.00
Total Publications	627.41

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Profit & Loss  
January through December 2001

Jan - Dec 01

Ordinary Income/Expense	
Income	
Adoption Fees	
Alpha Plan	5,515.00
Beta Plan	1,655.00
Omega Plan	3,190.00
Adoption Fees - Other	1,321.68
Total Adoption Fees	11,681.68
Commissions	
Aardvark Commissions	36.80
Total Commissions	36.80
Contributions	
Corporate Donations	500.00
General Donations	142,153.38
iGive.Com	6.24
Kroger Share Program	491.09
Matching Gifts	60.00
Memorial Donations	275.00
Special Source	541.37
Contributions - Other	745.26
Total Contributions	144,772.34
Deposits - Unknown Source	1,214.74
Miscellaneous Income	330.00
PayPal Bonus Pmt	5.00
Program Income	
Educational Programs	1,890.00
Workshops	1,670.00
Total Program Income	3,560.00
Unidentified Income	430.00
Total Income	162,030.56
Expense	
Automobile Expense	
Admin - Dodge	65.30
Admin - Toyota	234.20
Gasoline	3,552.78
Insurance - BMW	851.00
Insurance - Toyota	20.00
Misc	5,831.54
Parking & Tolls	10.50
Repairs - BMW	3,285.29
Repairs - Dodge	1,148.80
Repairs - Toyota	3,474.37
Supplies	7.76
Vehicle Purchase	7,500.00
Total Automobile Expense	25,981.54

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Profit & Loss  
January through December 2001

	Jan - Dec 01
Bank Service Charges	
Check Orders	96.59
Collection Fees	10.00
Overdraft Charges	100.00
Wire Transfer Fee	40.00
Bank Service Charges - Other	70.92
Total Bank Service Charges	317.51
Charitable Contributions	145.00
Contract Labor	185.00
Credit Expense	
Finance Charges	451.89
Late Payment Fees	29.00
Over Limit Fee	29.00
Total Credit Expense	509.89
Debt Repayment	600.00
Dues and Subscriptions	100.00
Entertainment	
Alcohol	23.14
Business Meals	2,708.00
Total Entertainment	2,731.14
Equipment	
Camera Equip	399.89
Computer Equipment	7,164.10
Equipment Rental	614.36
Home Equipment	852.27
Misc Equipment/Hardware	1,151.41
Office Equipment	1,416.45
Reservation Equipment	5,118.60
Total Equipment	16,717.08
Food Expense	
Groceries	573.97
Restaurants	249.89
Take-Out	378.42
Total Food Expense	1,202.28
Home Animal Care	
Supplies	34.44
Total Home Animal Care	34.44
Miscellaneous	191.56
Money Order Purchase	4.50

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Profit & Loss  
January through December 2001

	Jan - Dec 01
<b>Rent/Lease</b>	
Mobile Home	1,380.00
Reservation Lease	4,800.00
Residence Rent	7,312.50
<b>Total Rent/Lease</b>	<b>13,492.50</b>
<b>Repairs &amp; Maintenance</b>	
Carpet Cleaning	93.26
Equipment Repairs	526.05
House Cleaning	400.00
Miscellaneous	87.77
Reservation	2,140.00
Yard Care	1,433.94
<b>Total Repairs &amp; Maintenance</b>	<b>4,681.02</b>
<b>Services</b>	
General Services	7,000.00
Office Services	16,280.88
Technical Services	4,500.00
<b>Total Services</b>	<b>27,780.88</b>
<b>Supplies</b>	
Home	44.92
Reservation	233.12
Specialized	51.73
<b>Total Supplies</b>	<b>329.77</b>
<b>Telephone</b>	
AOL Long Distance	172.89
AT&T	37.98
Long Distance	97.58
MCI WorldComm	80.53
Mobile	1,842.11
Sprint	10.87
SWB LD Svc	193.99
SWB Local Svc	874.35
Telecom*USA	221.90
VarTec	492.06
<b>Total Telephone</b>	<b>4,024.26</b>
<b>Travel</b>	
Lodging	1,035.40
Meals	194.12
Transport	3,195.44
Travel - Other	20.00
<b>Total Travel</b>	<b>4,444.96</b>
<b>Utilities</b>	
Cable Internet Service	1,120.67
Electric	4,115.00
Internet Charges	153.50
Water	289.15
<b>Total Utilities</b>	<b>5,678.32</b>

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North American Wolf Association  
Profit & Loss  
January through December 2001

	<u>Jan - Dec 01</u>
Wolf Expenses	
Boarding	1,090.00
Equipment	1,060.82
Food	7,530.49
Silicone Compound	75.00
Supplies	1,702.62
Transport	2,386.74
Veterinary Fees	10,804.02
Wolf Medicine	2,171.74
Wolf Expenses - Other	851.25
Total Wolf Expenses	<u>27,672.68</u>
Total Expense	149,911.13
Net Ordinary Income	<u>12,119.43</u>
Net Income	<u>12,119.43</u>